

Sub: ARAI Membership

Dear Sir,

Thanks for your email/ letter regarding ARAI membership.

The details, procedure, and criteria and structure of Annual Membership Subscription of ARAI Membership are enclosed separately.

In case your organization fulfills the criteria of ARAI Membership, you are requested to send us application for membership in attached form with all the required information and documents.

After scrutiny of your application form, it will be put up to the Governing Council of ARAI for approval, and on approval, your Company will become ARAI member.

Documents required to be submitted:**1) Brief Profile of Your Organization, indicating the following:**

- Name of products of your company (particularly automotive products and other category of products, if any)
- Date of start of commercial production
- Turnover in the preceding financial year
- List of major customers to whom the products of the company are supplied.

2) Membership Application Form –

Should be properly filled in, duly signed, and with a Company seal.

3) Documents to be submitted alongwith Membership Application

- Audited Annual Reports for last 3 years
- Demand Draft drawn in favour of Director-ARAI, payable at Pune, towards **Non-refundable application Fee Rs. 5,000/- plus GST as applicable.**
- Details of OE status as per Clause 17 (footnote) of membership application form.
- Whether your whole turnover consists of Automotive Products only or it includes any other products.
- If Turnover includes other than automotive products then break-up of turnover between automotive and non-automotive (as per latest audited Balance sheet)
If Balance sheet does not give clear breakup then, CA Certificate, giving such break-up.
- A copy of Certificate of Incorporation
- Since when the Organisation is carrying out Testing at ARAI and in which department?
- Please inform, if your company status is MSME/ Start Up.
- **Declaration for payment all the fees related to annual membership would be required before approval of your membership.**

4) Communication Details:

You are requested to please send communication details of your Company, such as name of CEO/ contact person, address, phone numbers, fax, email, mobile numbers, etc.

Prajakta Dhere
General Manager & Secretary to the Governing Council, ARAI

Details, procedure, criteria and structure of Annual Membership Subscription

Membership Criteria:

- Ordinary members shall include those engaged in Automotive Products manufacturing, ancillary and allied manufacturing and as may be admitted by the Council from time to time.
- The Company should have completed commercial production for a minimum period of one year.
- The Net Sales of the Company in the preceding financial year should be minimum Rs. 5.00 Crores

Rules related to Membership :

- ARAI membership is granted to the Company and not to any independent Unit of such company.
- No Group membership is given. Companies from the same group have to apply separately for membership.
- AMS is to be paid by the company on its Total Turnover of the preceding Financial Year as per audited Balance sheet and P& L (Net Sales i.e. sales excluding taxes, duties and other income).
- Turnover means Turnover related to Automotive Products only.

ARAI offers benefits to its Ordinary members, as follows:

- Testing charges- there is a difference of 20% in member and non-member charges.
- ARAI would offer to MSMEs the similar Test Charges which are applicable to member companies of ARAI without imposing the condition of their becoming ARAI Member.
- 50% advance to be paid and 45 days credit for remaining amount for members only.
- Free monthly subscription for the magazine 'Automotive Abstracts'
- Every Ordinary Members is entitled to vote during the General Meetings if his subscription is not in arrears on 31st March of previous Financial year

THE STRUCTURE OF ENTRANCE FEES AND ANNUAL MEMBERSHIP SUBSCRIPTION

Non-refundable Application fee: Rs. 5,000/- plus GST as applicable

Entrance fee: Rs. 20,000/- plus GST as applicable

Annual Membership Subscription (AMS) applicable

**AMS applicable from 1st April 2024 to
31st March 2027**

**Basis of calculation of
Annual Membership Subscription**

Rs. 9500 per Rs. 3 Crore Turnover

Minimum and Maximum limit

- **Minimum Rs. 25000/-**
- **Maximum Rs. 16,00,000/-**

(GST will be charged on above charges)