SPEAKERS

Ms. Madhuri Lele : CEO Service N Solution having experience in varied fields for 42 years which includes 16 years of hands on experience in the industries. Her academic background includes Arts degree in English Literature, LL B, PGD in Human Rights, Auditor and Consultant for EMS (ISO 14000) & SA 8000, Journalism and Business & Life Coach.

Dr. Meenal Sohani : M.D. (Homoeopathy), P.G.D.P.C. - Post graduate diploma in psychotherapy and counseling. Practicing Classical Homeopathy more than 20 years. Specialist in treating & counseling behavioral and emotional problems, stress related issues and personal growth. Specialist in MIND-BODY medicine.

Mr. A. S. Kulkarni : Manager, ARAI Academy. Having 26+ years of Experience in various fields. Around 10 years in L & D. He is a certified Lead Faculty of 'Spectrum Diversity' training module. Conduct training Program on Soft Skills, Team Building, etc.

Dr. K. C. Vora : Sr. Dy. Director & Head of Academy, ARAI, Pune. He has his Ph.D. from IIT-Bombay. He has a vast industrial & academic experience of 30 years. He has specialized in the field of Automotive Education, Technology Development, Knowledge Management, Engine R&D and Emission Controls.

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3 Day Proficiency Improvement Programme on

Professional Development for Engineers
at ARAI, Kothrud, Pune

20th - 22th February 2018 (Tuesday to Thursday)

REGISTRATION FORM

Name, Designation, Dept., Office No., Mobile No. & Email ID :	
Delegate - 1	
Delegate - 2	
Delegate - 3	
Company Name & Address	
Co-ordinator's Name, Designation, Contact No., Email ID	
100% Advance Payment Details	

Please email/post duly filled-in registration form on or before 16th February 2018 to :
Dr. K. C. Vora, Sr. Dy. Director & Head, ARAI Academy
ARAI Post Box 832, Pune 411004 / S. No. 102, Vetal Hill, Off Paud Road, Kothrud, Pune 411038
Tel: 020-3023 1248/ 1245 /1111, Fax: 020-3023 1104
Email: **training.pga@araiindia.com; morgaonkar.pga@araiindia.com; patil.pga@araiindia.com**

ARAI ACADEMY
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3 Days Proficiency Improvement Programme on

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at
ARAI, Kothrud, Pune
(The Automotive Research Association of India)

From

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BACKGROUND & OBJECTIVES

Each individual is a 'Star' and it is important to understand the impact and influence that we make on others. In the fast moving and changing world, individuals connect at multiple levels - face to face, phone, emails, internet and multiple times. Unfortunately, the time spent in interacting with others has become increasingly shorter and perhaps lasts for seconds. In these brief interactions, impressions and perceptions get formed based on communication skills. As an individual, it is important to understand the criticality of the interaction and the 'personal brand' image that others have formed. Effective and successful Leaders are aware of the impact that they have on others and work towards building their Personal Brand.

In this program, as you transform through exercises from paper to action, you will bring a different leadership perspective to your professional as well as personal life.

Whether you are student, faculty or professional, the aim is to imbibe passion and confidence in you with a touch of team work, ethics, time management, stress management & other professional skills which will help you and your organization to achieve success.

INTENDED LEARNING OUTCOMES

On completion of the module, the delegates should be able to:

- Understanding the essence of Professional Engineering
- Understand "What is meant by Passion?"
- The Concept of Personal Brand
- Understand self, self confidence, self esteem, and self assessment.
- Identify professional & personal goals and plan for its achievements.
- Build on your strengths and estimate your weakness through SWOT analysis.
- Learn the fundamentals of leadership and skills needed to become a real and effective leader.
- Motivate and energize one's team.
- Improve productivity.
- Move one step towards success by achieving confidence through soft skills.
- Demonstrate independent learning ability necessary for conducting professional development.
- Become self-disciplined, self-motivated, demonstrating personal responsibility in the pursuit of studies and professional practice.

- **Tea Break @ 11.00 to 11.15 Hrs & 15.30-15.45 Hrs**
- **Lunch @ 13.00-14.00 Hrs**

Note : ARAI reserves the right to change the dates, schedule, contents, speakers, venue etc. for the programme without any notice.

PROGRAMME

Day One

08.30	-	Registration
09.00	-	Inauguration & Welcome Address
09.15	-	Quiz
09.30	-	Introduction to Professional Development
11.00	-	Tea Break
11.15	-	SWOT Analysis & Goal Setting
13.00	-	Lunch
14.00	-	Balance Score Card & Performance Management
15.30	-	Tea Break
15.45	-	Presentation Skills
17.00	-	Conclusion

Day Two

09.00	-	Stress Management and Emotional Wellness
11.00	-	Tea Break
11.15	-	Stress Management and Emotional Wellness
13.00	-	Lunch
14.00	-	Time Management & Change Management
15.30	-	Tea Break
15.30	-	Ethics in Workplace
17.00	-	Conclusion

Day Three

09.00	-	Decision Making
11.00	-	Tea Break
11.15	-	Conflict Management
12.00	-	Negotiation Skills
13.00	-	Lunch
14.00	-	Motivational Skills
15.30	-	Tea Break
15.45	-	Written Test
16.45	-	Certificate Distribution & Valedictory Function
17.00	-	Conclusion

ARAI

WHO SHOULD ATTEND ?

- Entrepreneurs and Executives.
- R&D Engineers, Manufacturing and Production Managers, Materials & Purchase Managers.
- Advisors & Consultants
- OE and Component Manufactures.
- Engineering / Consulting Companies.
- IT professionals
- Teaching Faculty / Engineering Students

REGISTRATION FEES

Category	Registration Fees (Rs.) (per participant)	Total Fees including Tax of 18% (Rs.) (per participant)
Engineers & Professionals	15,000.00	17,700.00
Teaching Faculty	10,000.00	11,800.00
Engineering College Students	5,000.00	5,900.00

Registration fees include:
- Breakfast
- Lunch
- Delegate Kit

MODE OF PAYMENT

At Par / Multicity cheque or demand draft in favour of
The Automotive Research Association of India
payable at Pune.

ARAI, over five decades, has provided its design and development expertise to the Indian automotive industry, focusing on the testing and evaluation of components and systems to meet national and international standards. ARAI strives to achieve international recognition in these areas. In keeping with the globalization of economy and business, ARAI continues to enlarge its scope of services to meet the requirements of automotive industries around the world. In addition to utilizing state-of-the-art technology, laboratories and highly-trained personnel, ARAI recognizes the need to develop a new generation of engineers to meet the demands of the automotive industry, not just in India but across the globe.

Please visit **www.araiindia.com** for more information.

ARAI ACADEMY is classified into three divisions:

LEARNING CENTRE has embarked upon a programme of building up human resources by commencing educational programme (Graduate, Post graduate & Doctoral) with specialization in Automotive Engineering. It has tied up with VIT University (Vellore), Veltech University (Chennai), College of Engineering (Pune), Christ University (Bangalore), University of Alabama (USA), Tennessee Tech University (USA), Loughborough University (UK) and University of Braunschweig (Germany).

KNOWLEDGE CENTRE It has collection of around 23,000 books, standards, project reports, seminar/conference proceedings and around 75,000 SAE technical papers. It also has 237 eBooks. It subscribes to 40 national and international journals. It regularly publishes a monthly magazine 'Automotive Abstracts'. It also conducts literature / patent search for customer's projects.

TRAINING CENTRE: In line with Post Graduate and Doctoral Programs conducted by various universities abroad, ARAI Academy has devised various Proficiency Improvement Programmes (PIPs), to be taught by ARAI, Academia & Industry Experts. PIP gives engineers, faculty and student's knowledge and technical expertise in a wide range of automotive disciplines. It helps in understanding system's view point for automotive design and manufacture, with specific skills in formulating automotive engineering solutions in terms of their function and performance, through optional modules. Based on the present system in universities, credits are proposed for each module, so that the graduate engineers can attend various modules and sum-up the credits required for Master's or Doctoral Programs. Participants also get chance to visit related laboratories of ARAI and get hands on experience. Certificates are issued on the basis of attendance & written test conducted at the end of the programme. We also conduct Training Programmes through WEBEX and Domain Training Programmes for Automotive Industry.

Please visit **http://academy.araiindia.com** for more information.